

# **Surrey's Housing Starts Leave Vancouver In The Dust!**

*June, 2007*

## *CMHC Statistics*

There were more housing starts in Surrey in the first five months of this year than there were in the entire Vancouver area. Surrey (South Surrey leading the way) had the clear lead in detached homes and came a close second in multiples. Surrey had the most starts in the entire Vancouver Census Metropolitan Area, according to CMHC and [www.BCHomeHunters.com](http://www.BCHomeHunters.com) statistics. For those of you that subscribe to our bi-weekly real estate news letter you were already aware of this fascinating bit of statistical analysis. We have been working very hard for many years to keep our clients and communities of White Rock & South Surrey abreast of the real estate "facts" and just how you the home owner and investor can take full advantage of market conditions locally and throughout the western Canadian markets.

We look forward to serving our clients and community for many years to come. Feel free to register by email or telephone for the next real estate "Pay Dirt" investor's seminar in your neighborhood.

### *SURREY HOUSING STARTS:*

Jan.-May

Detached: 583

Multiples: 958

Total: 1,541

### *VANCOUVER HOUSING STARTS:*

Jan.-May

Detached: 202

Multiples: 1,110

Total: 1,312



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It's Never a Bad Time to Get into the Real Estate Market is "The Cindy Russell Team" perspective. In life you, sadly, don't get what you deserve, you get what you negotiate! All good deals are created. No one will call you and say: Just for you. I will knock \$50,000 off the price...just for you.

### "Your Satisfaction Always Guaranteed"

Whether you are buying or selling property, you need to have a plan of action...something that Cindy Russell is a specialist in! It is always about the good deal you make for yourself through your Realtor or in our case your real estate Team. Order is one of the first laws of expansion whether it's your family or holdings. We don't remember who said it, but it is true. Make a plan, get into "order," and you will expand and get whatever it is you want. As a Real Estate Team we have a wonderful job, one where we on a daily basis really make a difference in many peoples lives, not only our clients.

When I began writing our "Mission Statement" for "The Cindy Russell Team" I didn't want to write some long self involved thesis on "why I love real estate" but wanted to keep it very simple. What it comes down to for most of our clients is this, "creating win-win buying and selling solutions of all kinds." Yes, there is so very much more to it than that but basically that is what it comes down to. It is not always easy, particularly in a hot market-as now-but in our experience you can't force any deal...and Cindy Russell nor her Team will never broach either their moral or ethical beliefs to do so! We realize that for many clients it's not easy being patient but in real estate there is another train along every ten minutes! The oft asked question: Is it over? Should I sell now and wait for the market to drop? Is it too late to find a good deal in real estate? These are all valid questions, if we had not heard the same ones for many years. You know our answer already: It is never over.

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